

# Digital Marketing Agency

**SEO Case Studies** 



## Who We Are

There are two simple ideologies in life – follow the path or create you own path. At DigiMark Agency, we are dedicated worshipers of the latter.

## MyMoneySage

- Financial Industry -

#### Client

A premium wealth management and financial planning platform with 25+ years of experience in the industry. With their easy plans and pricing model, they help customers to build a strong wealth management system.

#### Challenge

- Completely new website with zero traffic.
- No digital exposure to the brand.
- Website changes and UI/UX changes.
- Out ranked by the competitors on Google search engine.

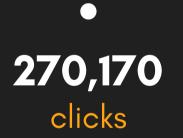
#### Solution

- From 0 80,000 traffic per month, achieved in 1 year of SEO implementation.
- 36,000 keywords rank on Google search engine across mobile and desktop devices.
- Started SEO from scratch with a brand new website and able to generate traffic within a month.
- 11,00,000+ Impressions per month delivered.

# Insights

#### **3,560, 598** Impressions

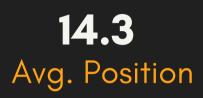
Overall with the related keywords search terms on google search engine



Achieved in 90 days across the web on mobile, PC, and other devices.



obtained by the organic search traffic to the website including quality link clicks



Across the search terms on Google for related keywords

### **1000** Keywords

+ keywords were ranking on Google first page. Sending more traffic to the website

## GlossNGlass

- Beauty & Fashion Industry -

#### Client

Certified by the centre of City & Guilds. GlossNGlass is a makeup academy and celebrity makeup artists in Bangalore. Offering workshops and training for personal grooming which can be taken up exclusively by appointments.

#### Challenge

- Started with a lot of hassles on the website
- Logo, brand and content had to be revamped
- No visibility of the brand to a nearby location and Google my business optimisation had required
- DA and PA was below average

#### **Solution**

- Re-branding the company and website structure
- Digital consulting for the brand to grow its business
- Able to launch multiple branches in Bangalore after the good revenue.
- 80% revenue increase through organic traffic (SEO)

# Insights

#### **50X** Growth

Growth in revenue year on year from the day SEO started

**80%** Revenue

Increase through organic (SEO)

### **6000+** New User

Every month through keyword search terms



#### Bounce Rate

Lowest bounce rate achieved through targeting keywords and optimising website

**1,500** Keywords

+ keywords were ranking on Google first page. Sending more traffic to the website

## ZipHop

- Bikes & Car Rental -

#### Client

ZipHop is an online travel platform offering bike and car rental services in Goa, Mumbai and Bangalore. The ZipHop app makes it easy and convenient to customer to book their ride.

#### Challenge

- A new start-up in the industry.
- Due to budget constrains the client had to depend on only organic traffic.
- Completely new website with zero traffic.
- No digital presence.
- Out ranked by the competitors on Google search engine.

#### Solution

- From 0 20,000 traffic per month, achieved in 8 months of SEO implementation.
- Major traffic from business intent keywords.
- More than 5200 keywords ranking for the website on Google search.
- Started SEO from scratch with a brand new website.
- Ranked #1 in Goa and Mumbai, top 3 in Bangalore.

# Insights

#### **#1** Rank

Top most rank in Goa with specific bike rental keywords



On the website with quality content and increased page per session

### **13,100** Organic Traffic

Obtained by the organic search traffic to the website including quality link clicks



Through organic search results on Google



### **5,200** Keywords

+ keywords were ranking on Google search engine Sending more traffic to the website

## We Believe In







## Our Clients















**CAPITA** 





ATT//TUDE







### MINISTRYOFSLEEP.IN







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# Questions?





### Get In Touch

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