

# Premium On-Demand Taxi App Booking Solution



#### **OUR TEAM**



Mr. Rajarathinam
Chief Executive Officer



**Mr. Gopinath**Founder and Managing Director



Mr. Karthick Raja
Senior Executive - Business Development



Mr. Krishna Charan Senior Executive - Digital Marketing

## Company Facts

Founded: 2017

Website: www.spotnrides.com

Developed By: www.uplogictech.com

Team Size: 70+

**Team Setup:** CEO, Director, Project Manager, Heads, Team Leads / Developers, Sales Team,

Marketing Head & Executives

#### Methodology

- Scrum
- Scrumban
- Waterfall
- Agile
- Iterative

Product & Development Strengths

Web Solutions, Mobile Solutions, Discovery, Development & Marketing

## Market Analysis - Taxi Booking Industry

- Revenue in the Car Rentals segment amounts to **US\$21,208m** in 2018.
- Revenue is expected to show an annual growth rate (CAGR 2018-2022) of 3.1%, resulting in a market volume of US\$23,949m by 2022.
- User penetration is 1.7% in 2018 and is expected to hit 1.8% by 2022.
- The average revenue per user (ARPU) currently amounts to US\$244.49.
- In global comparison, most revenue is generated in in the United States (U\$\$9,130m in 2018).



### Why use our Uber Clone Solution?



Complete Customization and Branding



A pre-built solution that is highly scalable



Built by a talented team of Web and App developers



Ready for Implementation and Deployment



Available in both Android and iOS.



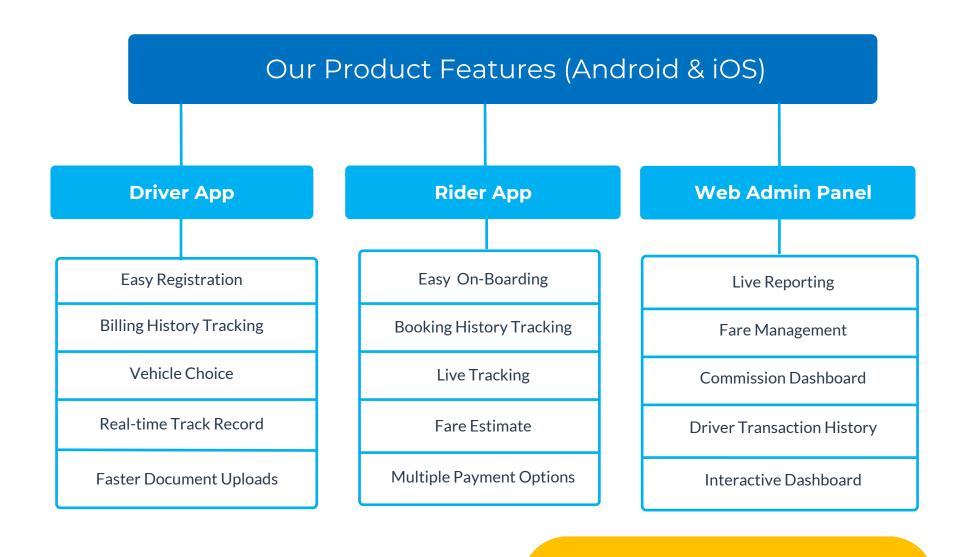
Can easily accommodate a high volume of users at one time.



Comes with full customization, deployment and maintenance support.



Dedicated Web Admin panel



and a lot more features to serve!

**DISCUSS WITH US TODAY!** 

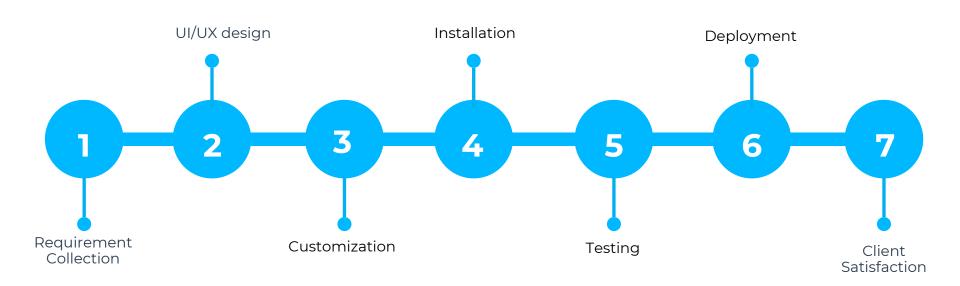
#### Our Uber for X Solution is at your Perusal!

Aside from running a cab renting business, SpotnRides can be easily customized and tweaked to serve the following business models



and basically, every service that needs a booking at the scheduling system.

### **Our Development Methodology**



## **Technology Stack**















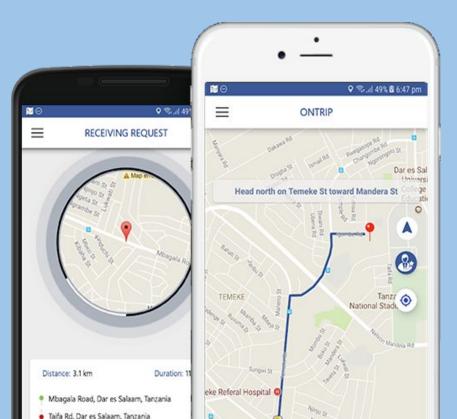








**Zenj Taxi** (Taxi Booking Application)



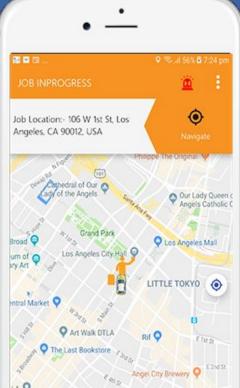
#### **Project Details:**

Zenj Taxi is a User-friendly online booking app, with an easy click you can accept the nearest request and receive your rider's information. Zenj Taxi Driver offers the latest features that help you focus on driving and making money. You can update the status, such as arrival at the pickup point, rejection of the booking etc. You can track the booking history and monitor the status of bookings made.



Linq Auto Club (Tow Trucking Application)





#### **Project Details:**

As the leading provider of technology that connects motorists to local tow, roadside assistance providers and Mechanics, Linq Auto Club offers our partners the ability to receive, dispatch, fulfill, and receive payments faster and more efficiently.

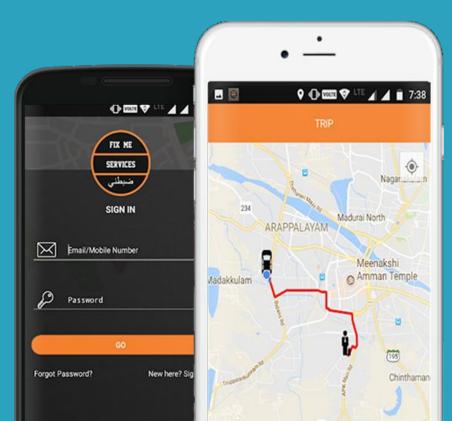
Get instant notifications for jobs near your trucks. Less travel time = more jobs = more money.

Linq Auto Club members are informed of your ETA automatically, so you deal with less status calls.

Expect a lot more volume. We award Bonuses to our partners that maintain the highest level of customer service to our customers.



## Fix Me Services (On-Demand Services Booking App)



#### **Project Details:**

'FixMe Driver' is an app which helps you find new customers and grow your business. The process is simple. Customers tell us about their needs and we send you the details of their requests (If relevant to your business). If it looks like a fit, you can accept it.

Hundreds of professionals are using FixMe Driver successfully to manage and expand their business. They are from diverse categories such as Gas selling service, Brake down, Tipper 3 T, Mini bus group rent, Water truck, Pick up one T, Plumber, Electrician and Mechanics. Our vision is to use technology and smart processes to structure the highly unorganized services market in India. We firmly believe in empowering service entrepreneurs to run their business through a Smartphone.



SHIR Haircut
(Hair-Stylist Booking App)



#### **Project Details:**

'SHIR' is a platform that connects users to licensed cosmetologists. Our on-demand salon app allows customers to request a service, select a time and location. Upon completion customers can simply pay through the app.

#### **Contact us**

Want to learn more about the product?



Request your Free Demo

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