

What our Clients say about us...

"Our organization relies heavily upon RSI to ensure our continued success."

**-Division Manager, IP Services
AT&T**

"We at DB are extremely happy with RSI team. They exceeded our expectations in terms of quality and meeting our client's expectations. The RSI team's financial domain expertise is one of the success factors of this project. They understand the Prime Brokerage business."

**-Vice President
Deutsche Bank AG**

"I am impressed with your presentation and it's no wonder that you have world-class clients. Sometimes the 'managers' forget that if you want to be world-class in today's 'wired' world, you better look the part. You and your team make your story believable! Keep it up."

**-IT Manager
Verizon**

Go ahead, Talk to us!

Real Soft, Inc. (RSI) is a global provider of IT Products and Solutions with corporate headquarters located in the NJ, USA and offshore center-of-excellence in Bangalore, India. Since 1991, RSI has been a vendor of choice to many renowned companies. RSI's quality processes are ISO 9001:2008 and SEI-CMM Level 4 compliant.

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Real Soft, Inc.

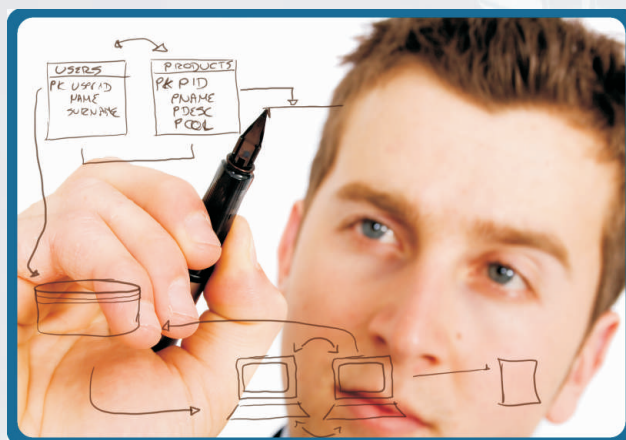


Software Solutions and Services



Real Soft, Inc. Adding Real value to your Software Solutions since 1991

It's a real challenge to find a good Software Solutions partner. One with the right combination of business knowledge & technical experience to solve your software issues. A partner that can give you 100% Transparency, Continuity of Resources, Ease of Escalation, and assurance that your Intellectual Property will remain secure.



Real Soft, Inc. does exactly this! Our goal is to help you complete your Software projects on-time, within budget, and with high quality results. Thereby freeing up your core resources to focus on more strategic activities. Our persistent focus has been on forging strong relationships through service excellence and cost containment for our customers. RSI strongly believes that the "one-size-fits-all" approach does not work for project engagements as these are largely driven by the unique needs of clients and their applications. RSI can become an integrated extension of your IT team. Our ability to deliver in spite of demanding business schedules, while remaining sensitive to your unique requirements, is why RSI is the partner of choice for many renowned companies. Your success is our primary objective!

Partial List of Clients :

- ▶ ING
- ▶ Daiichi Sankyo
- ▶ Verizon
- ▶ Merck
- ▶ LexisNexis (Martindale-Hubbell)
- ▶ Avaya
- ▶ Western Asset (Legg Mason)
- ▶ Liberty Mutual
- ▶ Pfizer
- ▶ PepsiCo

Technology Competencies (partial)

- ▶ Java, C, C++, C#, Perl
- ▶ J2EE, .NET
- ▶ WebSphere, WebLogic
- ▶ Sybase, Oracle, SQL Server, DB2
- ▶ XML, VXML
- ▶ MQ Series, TIBCO, CORBA

RSI at a glance :

- ▶ US based, IT Solutions & Services since 1991
- ▶ Global resources of 550+ employees
- ▶ Centers-of-Excellence
 - ▶ Bangalore, India
 - ▶ New Jersey, USA
- ▶ Preferred vendor to Fortune 1000 companies
- ▶ MBE certified; Excellent D&B rating
- ▶ ISO 9001-2008; SEI-CMM Level 4 Process Maturity
- ▶ High client retention rate

Diversity

- Certified by
- ▶ National Minority Supplier Development Council
 - ▶ New Jersey Commerce & Economic Growth Commission

Capabilities

Application Services

- ▶ Development
- ▶ Maintenance & Support
- ▶ Integration

Practices/ Solutions

- ▶ Database Migration
- ▶ SAP
- ▶ Mobility Solutions
- ▶ Enterprise Content Management
- ▶ Software Quality Assurance
- ▶ Speech / IVR (Interactive Voice Response)

Products

- ▶ Speech/IVR O&MA (Operation, Management, Administration)
- ▶ Universal CTI
- ▶ Business Intelligence
- ▶ BillingEngine

Engagement Models

Traditional

- ▶ Staff Augmentation
- ▶ Fixed Priced
- ▶ SmartSourcing
 - Onsite/Offsite/Offshore
- ▶ Blended Model

dotECO

- ▶ dedicated offshore team:Extend, Control & Own
- ▶ Direct Client Control
- ▶ 100% Transparency
- ▶ Extension of Client team
- ▶ Enhanced B-O-T model
 - (Build-Operate-Transfer)
- ▶ No Client Risk

What makes us unique?

US-based Company - We are based in New Jersey and have had a successful track record since 1991. You can be assured that our financial stability and management commitment will meet your critical business needs.

Knowledge Retention - We have one of the lowest employee turnover rates in the industry, at both our domestic and offshore operations. As a result, the usual client concern of knowledge retention has never been an issue while working with our team. In addition, political uncertainties and immigration policy changes are managed with foresight and are unlikely to affect our capabilities.

Better Escalation Process - We cultivate and nurture very close and supportive business relationships with our clients. Our service commitment is backed by an assurance of quick and immediate escalation of your concerns to our senior management.

Domain Expertise - We have maintained a consistent effort to specialize in the domain of our service offering. Our business expertise in our customer's domains has given us the capability to offer unique problem solving skills in your IT environment.

SmartSourcing Delivery Model - Our onsite, offsite and offshore delivery capabilities have blended into a model that address your business concerns while maximizing the benefits of outsourcing.

Process Maturity - In order to exceed your expectation of quality, we have established process standardization in service delivery. Our processes, certified through ISO 9001:2000 and SEI CMM Level 4, are instrumental in maintaining the highest level of quality standards.

Assured Cost Savings - Keeping an eye on the bottom-line, we project a Cost-Benefit analysis that can justify an initiative before its inception. Throughout the life of the engagement, we monitor the projected ROI to sustain consistent success.